

# Segmental report

Business segments are identified on the basis of internal reports that are regularly reviewed by the Group's and Company's chief operating decision making body, the executive directors, in order to allocate resources to the segment and assess its performance. The performance of the segments is managed and evaluated using revenue and gross profit after distribution expenses only. Assets and liabilities are centrally managed at a corporate level and therefore not used in the decision to allocate resources to operating segments. Segments have been determined based on business segments: Atmospheric Gases, LPG, Hard Goods and Emerging Africa.

Atmospheric Gases	Air gases separated into their main components
LPG	Liquefied Petroleum Gas
Hard Goods	Electrodes and welding equipment
Emerging Africa	All operations outside South Africa

	2016 Audited R'm	2015 Audited R'm
<b>Revenue*</b>	5 537	5 473
Atmospheric Gases	2 319	2 110
LPG	1 797	1 820
Hard Goods	666	788
Emerging Africa	755	755
<b>Gross profit after distribution expenses (GPADE)</b>	1 775	1 585
Atmospheric Gases	868	681
LPG	369	321
Hard Goods	232	272
Emerging Africa	306	311
<b>Reconciliation of GPADE to EBIT</b>		
GPADE for business segments	1 775	1 585
Other operating expenses	(917)	(971)
Impairments	(10)	(27)
Atmospheric Gases	-	(27)
Emerging Africa	(10)	-
Restructuring costs	-	(79)
<b>Earnings before interest and taxation (EBIT)</b>	848	508
<b>Geographical representation</b>		
<b>Revenue</b>	5 537	5 473
South Africa	4 782	4 718
Emerging Africa <sup>#</sup>	755	755
<b>Non-current assets</b>	3 497	3 686
South Africa	3 242	3 439
Emerging Africa <sup>#</sup>	255	247

\* Revenue from external customers

<sup>#</sup> The revenue and non-current assets foreign country geographical split has been aggregated as Emerging Africa. The individual amounts are considered to be immaterial.